

FY 2021 Annual Report



TRAVIS MILLS
FOUNDATION





From our CEO

U.S. Army SSG (Ret.) Travis Mills

Dear Friends,

There's so much to tell you about 2021 at the Travis Mills Foundation - how fruitful our increased fundraising efforts proved to be, a pilot program with the Georgia Aquarium, the growth of our board and staff, and much more.

However, what I'm most proud of is the incredible level of service we continued to provide to our nation's veterans and their families and the grateful hearts in which we served them. In 2021, like you, we still experienced limitations because of COVID-19. We adjusted - we recalibrated - and offered virtual programming for our families. When it came to preparing for summer programming, we knew how important it was for our participants to be here with us in person, to connect with one another face-to-face; so we took advanced precautions that allowed us to safely host recalibrated veterans and their families. We were ecstatic to welcome families back!

We were fortunate to be able to hold Warrior PATHH (Progressive & Alternative Training for Helping Heroes) throughout 2021, truly changing the lives of every combat veteran and first responder who completed the program.

Also in 2021 we broke ground on our Health and Wellness Center that's slated to be complete in summer 2022. Featured in the Center will be an indoor pool, massage rooms and workout equipment that our participants can learn how to adapt and use. We hope this addition will motivate our veterans and their families to try new things and stay healthy beyond their visits to the Retreat.

As always, it's my vision and the vision of the Foundation team to help veterans live full lives, away from the sidelines. We believe our work in 2021 made that happen for the folks we served and we look forward to doing that and more in 2022.

Mission

The Travis Mills Foundation supports recalibrated veterans and their families through various programs that help these heroic men and women overcome physical and emotional obstacles, strengthen their families, and provide well-deserved rest and relaxation.



An American flag on a tall pole is shown on the left side of the slide, set against a dark blue night sky filled with bright, golden fireworks. The fireworks are exploding in various patterns, creating a festive and celebratory atmosphere.

Fiscal Year 2021

at a glance

● **\$2.5 Million**

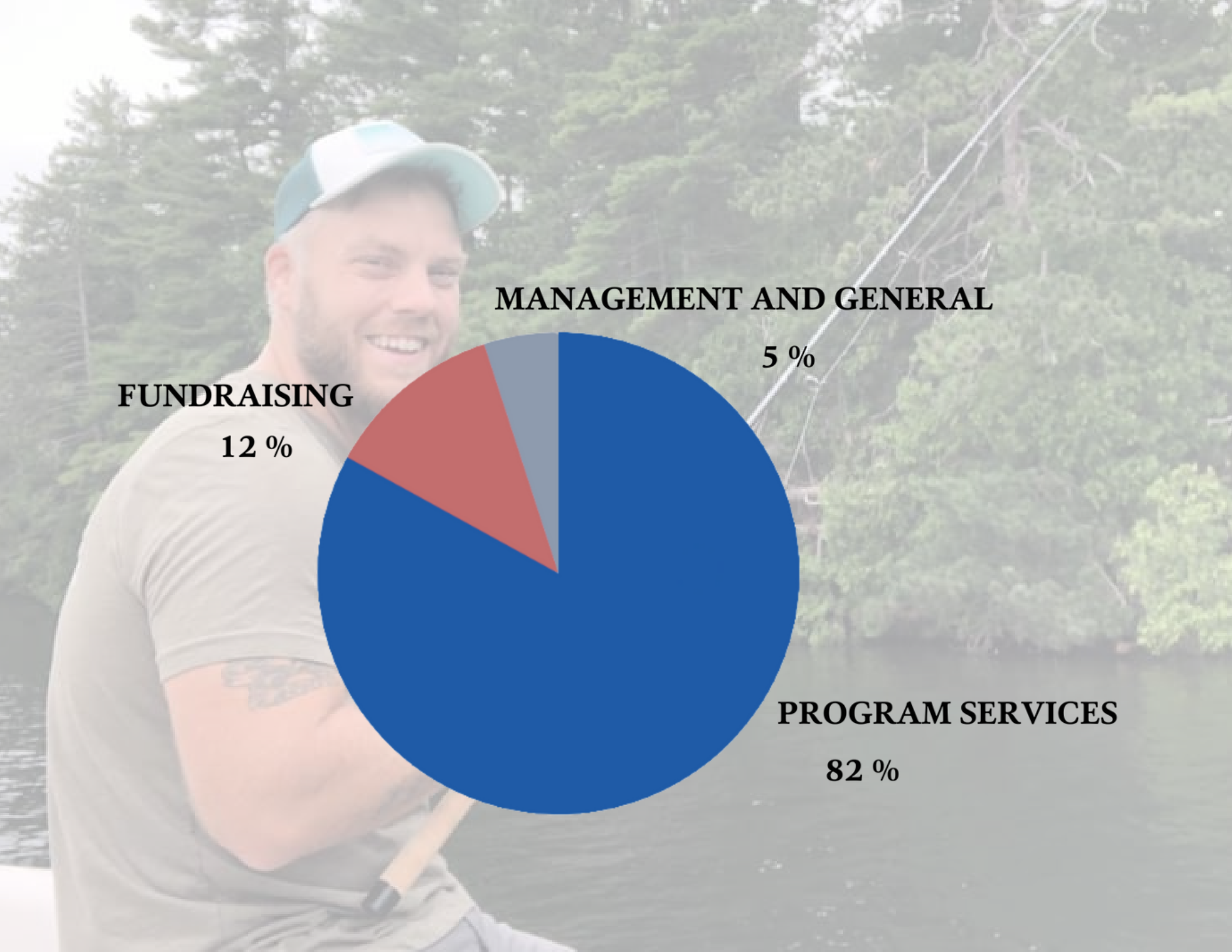
invested in veterans

● **\$82 Cents**

of every dollar donated to TMF goes to programming

● **\$0 Dollars**

what veterans pay for experience at TMF



MANAGEMENT AND GENERAL

5 %

FUNDRAISING

12 %

PROGRAM SERVICES

82 %



Sources of Support

Individual \$1,962,018

Foundations \$1,568,647

Corporations \$2,678,755

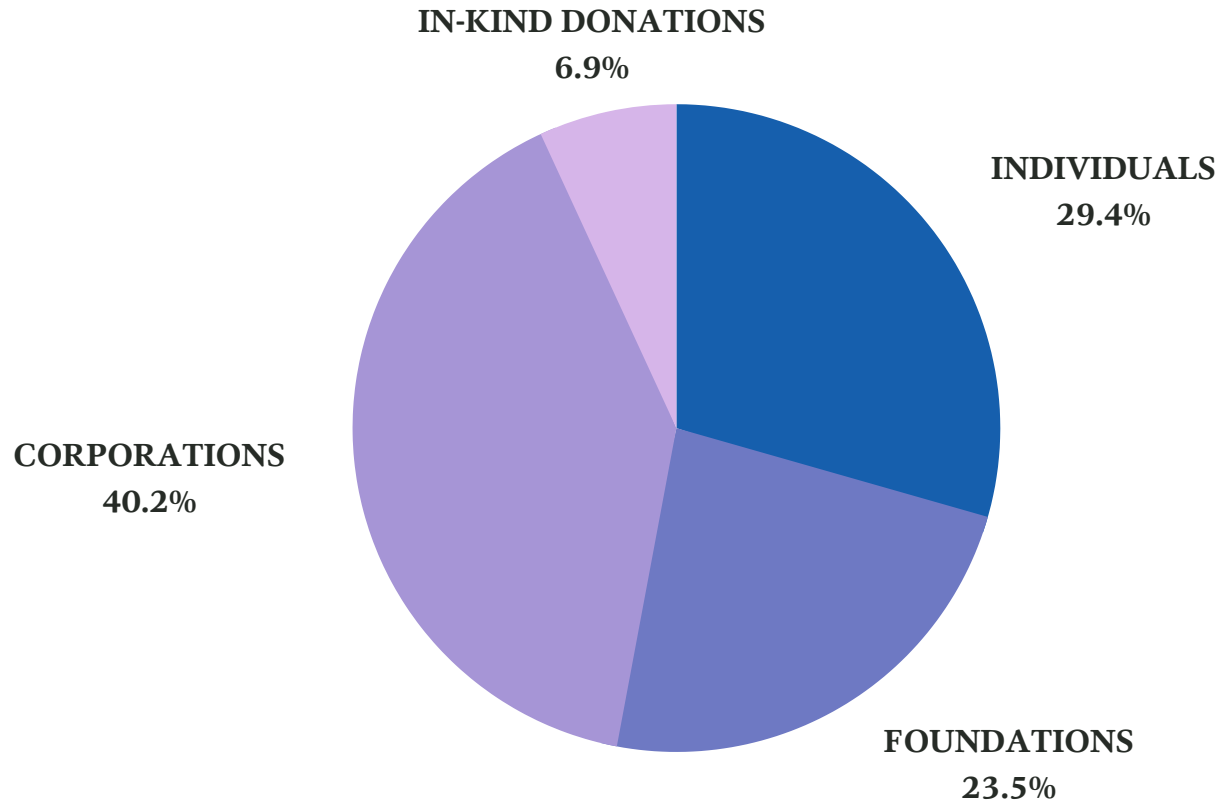
In-Kind \$459,049

Total \$6,668,469



*We saw 6,271 donors in 2021 up from
3,325 donors in 2020*

Sources of Support



www.travismillsfoundation.org

Programming

The Travis Mills Foundation offers seven different programs for veterans and their families, all at no cost to them. It's an honor to provide life-changing opportunities for veterans and their families to grow and find strength.



Current Programming

- *Family Program*
- *Warrior PATHH*
- *Caregiver Program*
- *Recalibrate Program*
- *Ambassador Program*
- *Virtual Program*
- *Off site/Other*

Programming by the Numbers

614 Veterans/first responders served

251 Family members served

176 Children served

13 Weeks of in-person programming

11 Weeks of Warrior PATHH

3 Weeks of Caregiver programming

*A Monthly Book Club and Virtual Weekends
were also offered.*

Warrior PATHH

Progressive & Alternative Training for Helping Heroes

Funded by a grant from the Boulder Crest Foundation to teach combat veterans and first responders how to "struggle well" and achieve post-traumatic growth.



Care for Caregivers

TMF provides programming weeks specifically for the caregivers of recalibrated veterans. They include spouses, partners and parents.



Georgia Aquarium

TMF and the Georgia Aquarium established a pilot program where our recalibrated veterans had the opportunity to swim with gentle giants of the sea and cage dive with sharks.



Virtual Weekends At Home

Activities included yoga, cooking classes, crafts, games and more.



Events

2021 was a banner year for Travis Mills Foundation events.

From our annual plane pull, to our first gala, an event featuring entertainer Craig Morgan at the renowned World Equestrian Center in Ocala, Florida, a concert with John Rich in Ohio and more, we had a robust schedule of events, bringing together our country for the purpose of supporting veterans.



Service To Our Communities

TMF provided Thanksgiving dinners to the Maine National Guard and was honored to facilitate the annual Operation Toy Drop at Fort Bragg.



Financial Highlights, Assets

	<u>2021</u>	<u>2020</u>
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 4,826,853	1,230,284
Cash restricted	462,963	550,447
Promises to give receivable - current	235,195	84,217
Total Current Assets	<u>5,525,011</u>	<u>1,864,948</u>
Property and Equipment:		
Construction in progress	1,593,469	224,674
Land	625,693	625,693
Buildings and improvements	3,988,341	3,949,760
Machinery and equipment	1,030,909	925,595
Less: accumulated depreciation	(981,712)	(717,652)
Net Property and Equipment	<u>6,256,700</u>	<u>5,008,070</u>
Other Assets:		
Cash restricted for fixed asset acquisition	146,278	1,007,600
Promises to give receivable - net current portion and present value discount of \$33,164 and \$3,772, respectively	307,057	46,228
Investments	3,297,220	3,308,301
Software, net of amortization	3,675	2,557
Total Other Assets	<u>3,754,230</u>	<u>4,364,686</u>
Total Assets	<u>15,535,941</u>	<u>11,237,704</u>

Liabilities and Net Assets

LIABILITIES AND NET ASSETS

Current Liabilities:

Accounts payable	623,180	9,128
Accrued payroll and earned time	55,538	32,708
Total Current Liabilities	<u>678,718</u>	<u>41,836</u>
Total Liabilities	<u>678,718</u>	<u>41,836</u>
Net Assets		
Without donor restrictions	14,247,982	9,491,593
With donor restrictions	609,241	1,704,275
Total Net Assets	<u>14,857,223</u>	<u>11,195,868</u>
Total Liabilities and Net Assets	<u><u>\$ 15,535,941</u></u>	<u><u>11,237,704</u></u>

Statement of Functional Expenses, 2021

	<u>Program services</u>	<u>Management & General</u>	<u>Fundraising & Development</u>	<u>Total</u>
Personnel	\$ 745,853	80,826	77,045	903,724
Payroll taxes and employee benefits	140,551	16,717	12,994	170,262
Subcontractors	51,109	20,000	-	71,109
Events and promotions	130,978	-	199,786	330,764
Professional services	11,735	23,407	1,500	36,642
Interest	6,300	-	-	6,300
Occupancy	3,600	4,800	4,800	13,200
Insurance	73,932	-	-	73,932
Advertising	22,554	-	11,773	34,327
Bank fees	22,565	345	22,785	45,695
Travel	74,445	-	4,270	78,715
Office and administrative	61,639	6,563	10,658	78,860
Supplies	117,799	284	1,089	119,172
Repairs and maintenance	75,950	-	-	75,950
Licenses and fees	6,263	285	2,324	8,872
Meals and entertainment	9,358	218	642	10,218
Depreciation and amortization	264,411	-	-	264,411
Direct client benefits	409,707	-	-	409,707
Direct client benefits: In-kind	360,556	2,500	25,749	388,805
Total	<u>\$ 2,589,305</u>	<u>155,945</u>	<u>375,415</u>	<u>3,120,665</u>

Statement of Functional Expenses, 2020

	<u>Program</u>	<u>Management & General</u>	<u>Fundraising & Development</u>	<u>Total</u>
Personnel	\$ 437,341	71,874	148,821	658,036
Payroll taxes and employee benefits	77,376	8,403	17,167	102,946
Subcontractors	41,000	-	-	41,000
Events and promotions	-	-	17,797	17,797
Professional services	28,292	53,066	24,511	105,869
Occupancy	3,600	4,800	4,800	13,200
Insurance	61,800	-	-	61,800
Advertising	5,262	-	18,542	23,804
Bank fees	-	2,077	4,013	6,090
Travel	37,786	390	7,767	45,943
Office and administrative	19,287	11,379	21,391	52,057
Supplies	28,809	490	2,891	32,190
Repairs and maintenance	62,379	-	-	62,379
Licenses and fees	737	-	-	737
Meals and entertainment	1,785	26	103	1,914
Depreciation and amortization	249,722	-	-	249,722
Direct client benefits	269,788	-	-	269,788
Direct client benefits: In-kind	54,426	-	-	54,426
Total	<u>\$ 1,379,390</u>	<u>152,505</u>	<u>267,803</u>	<u>1,799,698</u>



Travis Mills Foundation Health and Wellness Center

Groundbreaking held September 2021

Cost: \$6.5 Million

Successfully completed 3 quarters of project debt-free



Completion slated for summer 2022

*Allowing TMF to serve
veterans year-round*



Leadership

Kelly Roseberry | Chief Operating Officer

Heather Hemphill | Chief Financial Officer

Craig Buck | Chief Strategy Officer

Chris Roseberry | Chief Facilities Management Officer

Board of Directors

Travis Mills | Founder, President, CEO

Craig Buck | Vice President

Kelsey Mills | Secretary

James Shubert | Chairman

Pamela Swan | Member

Linda Bammann | Member

Sean Perseo | Member

Chris Zizza | Member *(Joined in 2022)*

Thank you

For supporting veterans in 2021.



TRAVIS MILLS
FOUNDATION

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